Dialogue Tree for Francis Smith – NCP is Sarah McNeill

**Hey, I was wondering if you knew a person named Francis Smith?**Yeah he’s a long-time colleague of mine.

**Oh great, I’m from ISC and was wondering if you could answer some questions about him?**Ok sure thing.

**BOTH LEADS TO:**

1. What do you think of Francis at work?

He’s a brilliant developer, probably the most skilled I’ve ever seen. He does have a tendency to not show up and not do anything all day.

1. What does Francis do in his spare time?

I know he plays a lot of computer games, he also said he spends a lot of time on his side projects.

**1 LEADS TO:**

1. Why doesn’t he work?

I think he just doesn’t care, maybe our company doesn’t align well with what he wants to do with his skills.

1. What’s Francis like as a person?

He’s quite introverted, it often takes a while for people to get know him well enough. I know he’s a sweet guy who keeps to himself but always thinks of his friends.

**3 LEADS TO:**

1. What specifically doesn’t align well?

Francis has always had strong opinions about capitalism, he hates how large corporations have too much power over people, especially through debt.

1. I’ve heard he’s quite lazy. Does this affect the quality of his work?

Surprisingly, despite being lazy, he always manages to keep on top of all of his deadlines. It’s quite motivating, actually.

**2 LEADS TO:**

1. Could you tell me more any of his side projects?

There is one to do with debt, personal loan, getting rid of those sorts of things. He’s not a finance person but a person with his skills could produce something that could make a big difference.

* CLUE ADDED: “Francis is working on a side-project that could remove debt. Is he using this for sinister purposes?

**5 LEADS TO:**

1. Do you know if Francis has any outstanding debts?

Aside from the usual student loan, I really don’t think he has any big debts? He’s very good at saving money, actually.

**4, 6, 7, 8 LEADS TO:**

Alright, thank you for your co-operation.