Dialogue Tree for Francis Smith – NCP is Sarah McNeill

**Hey, I was wondering if you knew a person named Francis Smith?**Yeah he’s a long time collegue of mine

**Oh great, Im from ISC and was wondering if you could answer some questions about him?**Ok sure

1

**What do you think of Francis at work?**He’s a brilliant dev, probably the most skill I’ve ever seen, he does have a tendency to not show up or show up and not do anything all day

**Why doesn’t he work?**I think he just doesn’t care, maybe our company doesn’t align well with what he wants to do with his skills

**What specifically doesn’t align well?**

Francis has always had strong opinions about capitalism, he hates how large corporations have too much power over people, especially through debt

2

**What does francis do in his spare time?**I know he plays a lot of computer games, he also told me once about a project he’s been working on at home, apparently it’s a big deal

**Could you tell me more about this project?**

It’s something to do with debt, personal loans, interest, that sort of thing. He’s not a finance person but with his development skills he could produce something that could make a big difference

3

**What’s Francis like, as a person?**

He’s quite introverted, it often takes a while for people to get to know him well enough to make any sort of judgement but I know him as a sweet guy who keeps to himself but will always be thinking of his friends.

**Thank you for your co-operation**